# GOLD

# **STOCK ANALYST**<sup>TM</sup>

A Monthly Newsletter Finding **Undervalued** Investment Opportunities through Fundamental Analysis & Rankings of the largest North American-Traded Precious Metals Mining Stocks

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### Where Are We Now?

At 11/2304's \$448/oz Gold, and based on GSA's proprietary Market Cap/oz database compiled since 1994, Gold stocks are trading as if Gold was \$405/oz. On average, stocks are:

Undervalued 18% based on MC/oz P+P Undervalued 17% based on MC/oz Prod

# What's Wrong with Gold Stocks?

As seen in the table below, Gold stocks (as represented by XAU) had great years in 2002 and 2003, beating the metal's performance by the traditional 2 to 1 rule of thumb in 2003 (actually by 101%), and by 65% in 2002.

But 2004 has been a different matter; Gold's at a high not seen since June 1988, 16 years ago, yet gold stocks and XAU are down. So, it's natural to ask 'Why?'

GSA believes sees three reasons: 1) Miner profits aren't soaring; gold is up \$32/oz in 2004, but cash costs/oz have risen by the same, from roughly \$200 to now \$230/ oz. 2) Disappointments abound... from permits and host government issues at Gabriel, Nevsun, Miramar, Metallica, and Canyon, to mine performance disappointments at Apollo and Metallic Ventures. 3) New investors are not coming to the gold sector as fast as new company financings suck money from the existing pool of investors; therefore shares are sold down to buy the new deals

We don't know how long this will last, but the new ETF (GLD: NYSE) is likely to prolong the share slump, as investors are provided a convenient way to avoid the stocks and their potential for disappointment, yet still play the metal.

	2002		2003		2004 to 11/24/04	
	54.49 to 77.72:	+42.3%	77.72 to 108.84	+40.0%	108.84 to 107.21	: -1.5%
		+25.6%	\$347 to \$416:	+19.9%	\$416 to \$448:	+7.7%
XAU vs Gold		+65.2%		+101.0%		nmf

## **3Q04 US Trade Deficit Data**

released 11/10/04 annualizes to a new record deficit of \$623 bil and indicates another record US Current Account Deficit (CAD) could be reported on 12/16/04.

With the Trade Deficit data just reported for Sept-04, we now know 90% to 94% of the CAD data for 3Q04 based on the two prior quarters; what we don't know are: 1) US net income on foreign investments and 2) unilateral transfers from the US. In 2Q04 these items annualized to a \$64 bil outflow, representing 10% of the CAD.

If the 90% relationship, Trade Deficit to Current Acct Deficit, from 2Q04 holds for 3Q04, the new record deficit CAD of \$692 bil would be 5.86% of US GDP and likely send the Dollar lower and gold higher. But, if 1Q04's 94% relationship prevails, then the CAD would slip slightly to 5.62% and might be taken by the Market as a sign of its stabilization; good for the Dollar and bad for gold.

The solution to the Deficit is more exports and less imports; both are accomplished by a falling Dollar that makes imports more expensive, cutting US demand,

and expor	rts less
expensive	, spur-
ring forei	gn de-
mand.	And, a
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United States: (Annualized Rates)	1Q04 (Actual)	2Q04 (Actual)	3Q04 Possibilities	
Trade Deficit	-\$554 bil	-\$601 bil	-\$623 bil	-\$623 bil
% Trade of CAD	94%	90%	94%	90%
Curr Acct Deficit	-\$589 bil	-\$665 bil	-\$663 bil	-\$692 bil
US GDP	\$11,473 bil	\$11,658 bil	\$11,803 bil	\$11,803 bil
% CAD of GDP	-5.06%	-5.70%	-5.62%	-5.86%

- Long-awaited Gold ETF began trading on NYSE on Nov 18 as GLD w/each shr representing 1/10th of an oz gold. Initial trading was a big success; Day 2 saw 11.6 mil shrs trade representing 1.16 mil oz of gold. The ETF's 87 page prospectus at: http://www.streettracksgoldshares.com/us/prospectus/gb\_prospectus.php
- Miner hedging off 4.6 mil oz 3Q04 to 60.4 mil oz. Full report at: www.gfms.com • Four changes in GSA Top 10. Find out Who and Why on Page 2

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